Feliciana Federal Credit Union

Your Community Credit Union!



54th Annual Meeting

Monday, April 28, 2014

2013 Annual Report

FFCU Vision:



"United — Empower, Engage, Equip"

Feliciana Federal Credit Union's Mission

Our mission is to help members in communities we serve to empower themselves financially, while maintaining the integrity of Feliciana Federal Credit Union.



Serving West Feliciana, East Feliciana, Pointe Coupee, and the northern portion of East Baton Rouge Parishes (Zachary and Baker)

Social Hour		
5 pm lo 6 pm Refreshments are served		
Agenda		
WelcomeBoard Chairman		
Pledge of Allegiance		
InvocationPaul Kershaw Director		
Call to OrderBoard Chairman		
Minutes from 2013 Annual Meeting Brenda Jones Board Secretary		
Service Award Presentation Gigi Robertson President/CEO		
Kathy Kane, Vice President 10-Year Service Award Recipient		
Chairman's MessageHarold Henderson Board Chairman <u>Directors Elected by Acclamation</u> Ruby Givens Marsha Noland Eddie Williams		
Drawings and Prizes Ruby Givens		
Closing PrayerAppointee		
Adjourn MeetingBoard Chairman		

Minutes of 2013Annual Meeting

The **53rd Annual Membership Meeting** was held on April 20, 2013, at 10:00 a.m. at the Zachary branch of the EBR Parish Library in Zachary, Louisiana. The Annual Meeting theme was "Growth Through The Generations and Our Community."

Board of Directors Chairman Harold Henderson welcomed all members, staff and volunteers. Director Eddie Williams led the assembly in the Pledge of Allegiance. Harold Henderson led the invocation.

Mr. Isaiah Robertson provided piano selections for entertainment.

At 10:40 a.m. Board of Directors Chairman Harold Henderson recognized a quorum and the meeting was called to order.

The minutes from 2012's Annual Meeting were available for review prior to the meeting. Eddie Williams motioned to dispense with the reading of last year's minutes and to approve the minutes. Annette Boykin seconded the motion and the motion carried.

The Supervisory Committee Report and the President's Message were included in the annual booklet for review.

Service Award Presentation: Becky Jett, Zachary Office Manager, presented Rosa Peterson, with a 15 year Service Award.

Chairman's Message: Board of Directors Chairman Harold Henderson read the Chairman's Message.

Board of Directors Election Results: Officials elected by Acclamation were as follows:

- 3-year terms: Jerry Eggert, Harold Henderson, Paul Kershaw
- 1-year term: Marsha Noland (completing the 3 year term of former Director Annette Boykin who resigned)

Prizes: Drawings and prizes were given and everyone had a great time. Refreshments were served.

Adjournment: Annette Boykin motioned and Wilbert Scott seconded for the meeting to be adjourned at 11:45 a.m. Paul Kershaw closed the meeting with a prayer.



Aristotle said," Excellence is not an act, it's a habit"

Welcome to Feliciana Federal Credit Union's 54th Annual Meeting!

Congratulations and Thank You to all of our Members, to our Volunteers and the FFCU Management and Staff as we celebrate 54 years of continued financial excellence.

Our goal for last year and for the years to come is to grow FFCU through the generations and our community. In February of 2014 key strategic initiatives were identified to progressively move the credit union forward. These areas include organizational planning, improvement and increasing usage of technology and improvement of financial performance and services. The future of the credit union will be enhanced with these strategic initiatives along with the various objectives that will be formulated. Our new Vision Statement: "We Empower, Engage and Equip" captures and significantly reflects our desire to serve "you", the member.

Help us grow.....The Time Is Now! Let us unite and motivate family members and neighbors to join FFCU.

Finally, thank you to our board of directors and supervisory committee consisting of unpaid volunteers. They donate their time because they believe in the credit union movement and the benefits that FFCU provides its membership and community. It has been my pleasure to serve as chairman and I look forward to witnessing Feliciana Federal Credit Union's continued "Growth through the Generations and our Community."

Harold Henderson, Chairman

Board of Directors



Board of Directors

Seated: Harold Henderson, Eddie Williams Standing (left to right): Jerry Eggert, Ruby Givens, Brenda Jones, Paul Kershaw, Marsha Noland Not Pictured: Jerri Ralph and Wilbert Scott

President's Message

FFCU...Advancing to another Level

At Feliciana Federal Credit Union, the greatest strides begin with a single step....

It was in 1960 that several of the mill employees (Crown Zellerbach Corporation) came together to organize our credit union, formerly Cee Zee Employees Federal Credit Union. It is worthy to state that among all the different owners of the mill, and even with the idling of the paper mill in July 2007, the credit union has never wavered. We have the Power of People, with a common bond, who remain united for a common purpose. It is this cooperative spirit that has sustained Feliciana Federal Credit Union for the past 54 years.

Highlights of 2013

In February, new services were introduced: Mobile Money and eStatements. FFCU Mobile Money allows members to conduct business safely and securely via a mobile device (smart phone). With eStatements members can take advantage of convenient and easy access to their statements at any time.

A major computer system migration was conducted in May. The credit union migrated from an In-House data processing system (CUSA) to a Service Bureau (Fiserv/CUSA service center). Also New Hardware (PC's/Printers) were purchased and installed at all three branch locations.

In June of 2013 the credit union achieved a remarkable feat with the Re-Opening of the St. Francisville Office. It was in February of 2009 that the office closure took place due to the status of the paper mill. It was with board approval that the St. Francisville office would be sold. With the strict monitoring of the credit union's financial posture by the Board of Directors, Management team and NCUA the credit union has achieved financial stability that justified re-occupancy of the St. Francisville facility. The credit union is well-capitalized with a net worth ratio of 19.26% as of 12/31/13.

The best gauge of a successful business is its ability to change with the times and its ability to continue to grow. Feliciana Federal Credit Union is embarking upon new and untapped territory and yet, we remain optimistic, motivated and committed as we advance to the next level.

Thank you to the Membership, Board of Directors, Supervisory Committee, ALCO Committee, Nominating Committee and FFCU Employees for the contributions that each of you have made. These contributions allow *FFCU to elevate to the next level, One Step at a Time.....*

Gigi Themas Rebertson,

President/CEO

Feliciana Federal Credit Union



The independent audit of Griffin & Co., LLC was completed as scheduled in May 2013, for April 2012 — April 2013, with the assistance of the Supervisory Committee.

With pleasure, the Supervisory Committee is proud to report that we have experienced another year of excellent record keeping and that the Credit Union is safe and sound. The Credit Union has conducted business in a professional and ethical manner.

Thank you to the membership, volunteers, management and staff for their cooperation.

Eddie Williams, Chairman

Supervisory Committee



Supervisory Committee Eddie Williams, Wendy Eggert, Grady Hill

Fina	ncial Reports —		
Statement of Financial Condition			
	<u>2012</u>	<u>2013</u>	
ASSETS			
Loans to Members	\$15,737,807	\$16,141,121	
Cash and Investments	7,020,166	6,437,665	
Prepaid Assets	56,367	35,832	
Fixed Assets	2,535,674,	2,455,300	
Other Assets	373,715,	358,458	
Less: ALLL	(175,215)	<u>(80,248)</u>	
Total Assets	\$25,545,514	\$25,348,128	
LIABILITIES			
Accounts Payable	\$ 92,090	\$ 49,507	
Taxes Payable	701	639	
Regular Shares	9,290,930	9,685,407	
Holiday Club	6,022	6,469	
Share Drafts (Checking)	1,408,088	1,506,388	
IRA Certificates	3,074,012	2,801,557	
Certificates of Deposit	6,730,830	6,389,139	
Total Liabilities	\$20,602,673	\$20,439,106	
EQUITY			
Total Reserves	3,273,319	3,273,319	
Undivided Earnings	1,624,381	1,609,805	
Unrealized Gain	45,141	<u>25,898</u>	
Total Equity	<u>4,942,841</u>	<u>4,909,022</u>	
Total Liabilities & Equity	\$25,545,514	\$25,348,128	
Statem	ent of Income		
INCOME			
Interest on Loans	\$ 1,245,542	\$ 1,147,772	
Income from Investments	57,828	49,413	
Other Income	308,837	303,257	
Net Operating Income	\$ 1,612,207	\$ 1,500,442	
EXPENSES			
Operating Expenses	1,333,707	1,406,515	
Regular Share Dividend Exp	16,625	14,281	
Holiday Club Dividend Exp	32	25	
IRA Dividend Exp	31,055	23,155	

Cert. of Deposit Dividend Exp

Provision for Loan Loss

Total Expenses

Net Gain/(Loss)

TOTAL MEMBERS

Net Income/(Loss)

94,523

80,000

3,642

59,907

3,142

<u>1,555,942</u>

\$

73,798

1,520,274

(14,577)

2,500

5,255

2,784

FFCU Employees



President/CEO and Vice President Gigi T. Robertson, Kathy P. Kane



Loyce Smith, Patricia Rainey

FFCU Employees Cont.



Seated: Becky Jett (Zach. Branch Mgr.) Standing: Janet Williams, Regina Moore



Seated: Brooke Burke, Rena Pourciau Standing: Ladarian Vessel

FFCU Employees Cont.



Amanda Jones, Edyce Garza (center), Debra Landry



Left to Right: Sarah Pownall, Cynthia Snowden, Rosa Peterson (S.F. Branch Manager), Erin Simmons

Member Services

For the Borrower

- » Mortgage Loans
- » Unimproved Real Estate Loans
- » New & Used Auto Loans (Auto Pricing Guides available)
- » New & Used Mobile Home Loans
- » Boats, Motors & Boat Trailer Loans
- » Farm Equipment Loans
- » Recreational Vehicle Loans
- » Secured Loans (pledged shares/CDs)
- » Signature Loans (unsecured)
- » MasterCard Classic and Gold Credit Cards
- » Visa Credit Card (Adjustable Rate/Annually)

Insurances Available at Member's Cost

- » Debt Protection for Loans
- » Extended Auto Warranties
- » Gap Auto Insurance

For the Saver

- » Certificates of Deposit (12 & 24 Months)
- » Holiday Club Accounts
- » IRA Share Certificate Accounts (Traditional, Roth, & Educational)
- » Regular Shares (Savings)

For the Depositor

- » Share Draft (Checking)
- » ATM Cards
- » Debit Card (MasterMoney)

Other Services

- » Shared Branching Service Centers (all locations)
- » ACH, Direct Deposit & Wire Transfers
- » ATM Network Access (50 States)
- » Certified Checks
- » F.A.S.T. (Automated Teller by Phone)
- » Notary Services & Title Transfers
- » Online Virtual Branch (24 Hour Access) -

Bill Pay Service Popmoney Mobile Money eStatements

» Prepaid Cards -

Visa Travel Cards Visa Gift Cards

Visa Reloadable Debit Cards

» Safe Deposit Boxes

2013 Highlights

Loan Promotions

- New Auto rates as low as 2.75% first three quarters, lowered to 1.90% in the fourth quarter
- Used Auto rates as low as 3.75% first three quarters, lowered to 2.90% in the fourth quarter
- Signature Loans as low as 6.75%
- Mortgage Rates as low as 4.25%
- After holiday loans offered to members: \$1,000 limit

New Products and Services

- Mobile Money & E-Statements February 2013
- Computer System Migration to Service Bureau May 2013
- Purchased all new PCs with upgrade
- St. Francisville Office Re-opened as of June 3rd, 2013

Community Events

- FFCU Staff volunteered to participate in Relay for Life St. Francisville April 12, 2013
- National Credit Union Day "Thank You Members" Banners were displayed at all three branches with punch and cookies as refreshments October 2013
- Employees participated for Christmas in the Country—St. Francisville December 7, 2013. (Booth only: gave away candy, free services, and gifts) to market the Re-Opening of the St. Francisville Office

Membership Eligibility

The field of membership of this CU shall be limited to those having the following common bonds:

• Persons who live, work, worship, or attend school in and businesses and other legal entities located in the portion of East Baton Rouge Parish defined below:

Starting at US 190 at the western border of East Baton Rouge Parish, east on US 190 to US 61, north on US 61 to State Highway 408, east on 408 to State Highway 37, northeast on 37 to the northern border of the parish, west then south along the parish line back to the starting point;

- Persons who live, work, worship, or attend school in and businesses and other legal entities located in West Feliciana Parish, East Feliciana Parish, or Pointe Coupee Parish, Louisiana, an underserved area;
- Members of record of this CU as of April 11, 2005 (the effective date of its conversion to a community field of membership);
- Spouses of persons who died while within the field of membership of this CU. Members of their immediate families or households; and Organizations of such persons.

NEMBERS It starts with you

At FFCU, the greatest strides begin with a single step

Help Us Elevate to the Next Level, One Step at a time...

Board of Directors

Harold Henderson	Chairman
Eddie Williams	Vice Chairman
Brenda Jones	Secretary
Wilbert Scott	. Finance Officer
Jerry Eggert	Director
Ruby Givens	Director
Paul Kershaw	Director
Marsha Noland	Director
Jerri Ralph	Director

Supervisory Committee

Eddie Williams	Chairman
Wendy Eggert	Committee Member
Grady Hill	Committee Member

Staff

Gigi Robertson — President/CEO Kathy Kane — Vice President

Zachary Branch (Main Office) 20303 Old Scenic Highway—Zachary

Brooke Burke Rena Pourciau Becky Jett Patricia Rainey Amanda Jones Loyce Smith Regina Moore Ladarian Vessel Janet Williams (2/2014)

New Roads Branch 2312 False River Road, Ste A

St. Francisville Branch 2552 Highway 964

Debra Landry Edyce Garza (1/2014) Rosa Peterson Sarah Pownall Erin Simmons Cynthia Snowden

Feliciana Federal Credit Union

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